

# Discover Your Partners, Investors, and Markets within 10 Days

STARTUP GLOBAL PROGRAM



Who we are?



**Garage+  
Introduction**

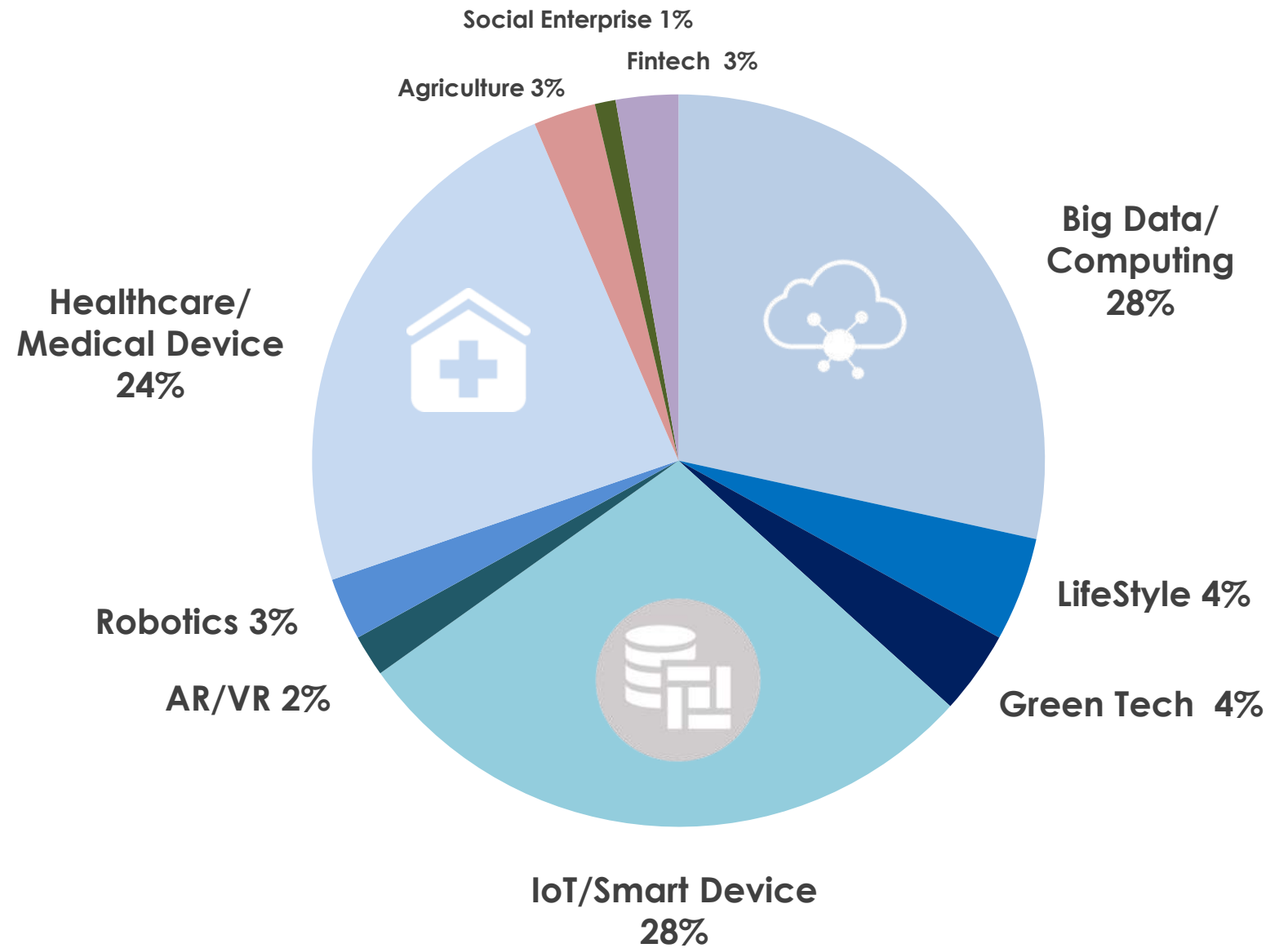


**The Zero-equity Incubator to Back up  
Innovation-driven Startups**

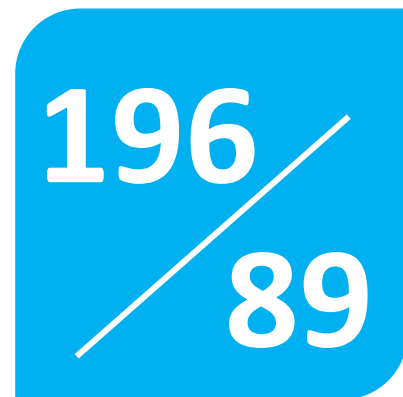
**Supported by global supply chain corporations**



**Startups  
Segment**



Garage+  
Snapshot



Startups/  
International Teams



Mentors



Partners



75%

Success rate of fundraising

**What we offer?**



**Garage+**  
offers

**Partners, investors,  
1 on 1 meeting**



**Flight ticket**



**10-day  
accommodation**



**Visit to  
leading manufacturers**



**Entrepreneur  
visa**



**3-month  
working space**



## Tailor-made schedule for individual startup

### 10-day Program

Mon	Tue	Wed	Thu	Fri	Sat	Sun
Nov. 26	Nov. 27	Nov. 28	Nov. 29	Nov. 30	Dec. 1	Dec. 2
<ul style="list-style-type: none"> <li>◆ Reception &amp; Orientation</li> <li>◆ Networking Dinner</li> </ul>	<ul style="list-style-type: none"> <li>◆ 1 on 1 Meetings with Business/Venture Partners               <ul style="list-style-type: none"> <li>◆ Company Visits to Potential Partners</li> <li>◆ Exhibition (Nov. 30)</li> </ul> </li> </ul>				<ul style="list-style-type: none"> <li>◆ Cultural Tour</li> </ul>	N/A
Dec. 3	Dec. 4	Dec. 5	Dec. 6	Dec. 7		
<ul style="list-style-type: none"> <li>◆ 1 on 1 Meetings with Business/Venture Partners               <ul style="list-style-type: none"> <li>◆ CEO Roundtable (Dec. 5)</li> <li>◆ Wrap-up Event (Dec. 6)</li> </ul> </li> </ul>				Departure		



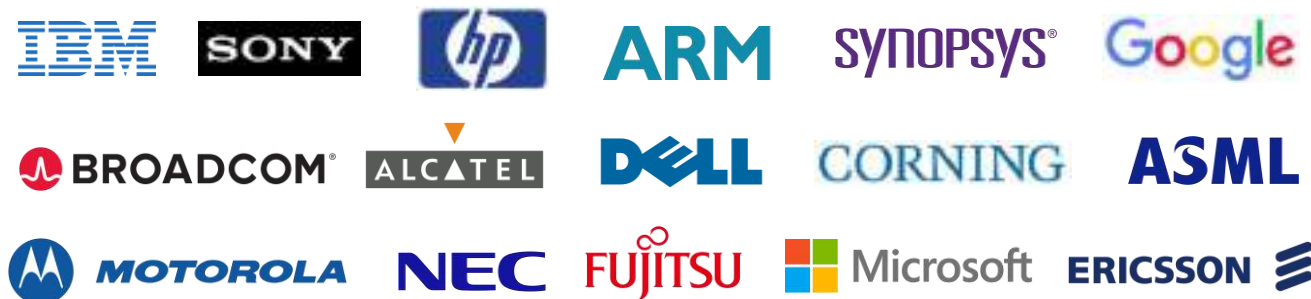
# Why Taiwan ?



Tech  
Industry

# Strong R&D Capabilities

47 multinational corporations set up 65 innovation and R&D centers in Taiwan



And many more...

# Most influential players in global supply chain.

Tech  
Industry

- ◆ 3/4 production of PCs
- ◆ 1/2 production of LCDs
- ◆ 1/4 production of semiconductors
- ◆ 1/5 production of mobile phones  
... the above are all from Taiwan

ADVANTECH

DELTA

Quanta Computer

tsmc

wistron

LITEON

MEDIATEK

FOXCONN

acer

ASUS

## Talents

- ◆ **High-quality and committed engineers**
  - ~ *By HackerRank*
- ◆ **World-renowned expertise in international business**

**More  
Advantages**

- ◆ **World's 2nd safest city with quality of living**
- ◆ **Most friendly and affordable environment with highest density of entrepreneurs**

# Successful Cases



# Our Global Footprint

89

Selected startups from  
18 countries out of 765  
applications

1/3

Obtains business partners,  
deals, and investors  
(2015-2017)





## SGP Fellow 's Success Story

*asustor*  
ASUSTOR Inc.

qnext®

- Product **FileFlex** allows one to remotely access, share, stream and manage 100% of the data from source locations without opening any new ports.
- Partners with **ASUSTOR**, a subsidiary corporation of ASUSTeK Computer, the 4<sup>th</sup> - largest PC supplier in global.
- Attended the Taipei COMPUTEX 2016 and obtained **\$7.2M** order.
- Received **\$1M** private investment from Taiwan.



*asustor*  
*meets*  
fileflex®



# SGP Fellow 's Success Story

**wistron**® **LUCID**

- Creator of the first **3D virtual reality** consumer camera.
- Partners with **Wistron Corporation**, a Taiwanese original design manufacturer (ODM) whose clients include Google and Microsoft.
- Announced the commercial launch and delivered the product to Indiegogo backers.
- Received **\$2M** from Wistron, SKYDECK, StartX, Lab360, TEEC Angel Fund, 17 Miles Technology and other angel investors.





# SGP Fellow 's Success Story



- A live immersive **360° imaging technology** to mobile, Internet-of-Things and virtual reality markets.
- Partners with **Quanta Computer**, a Fortune Global 500 Company and the world's largest ODM company of notebook PC and cloud systems with an extensive range of solutions for IoT, wearable, and other innovative products.
- Announced their product- **Pi Solo** on Makuake, the well-renowned crowdfunding platform in Japan.

TOP > プロジェクト一覧 > プロダクト > 写真も動画も、360度の臨場感。スマホにつけて撮れる360°カメラPi SOLO

プロジェクト **Success!**

活動レポート **NEW!**

応援コメント **54**

♡ お気に入り

写真も動画も  
360°新感覚



▶ 再生



¥ 集まっている金額

**Success!**

9,905,600円

目標金額 1,200,000円

825%



サポーター

346人



残り

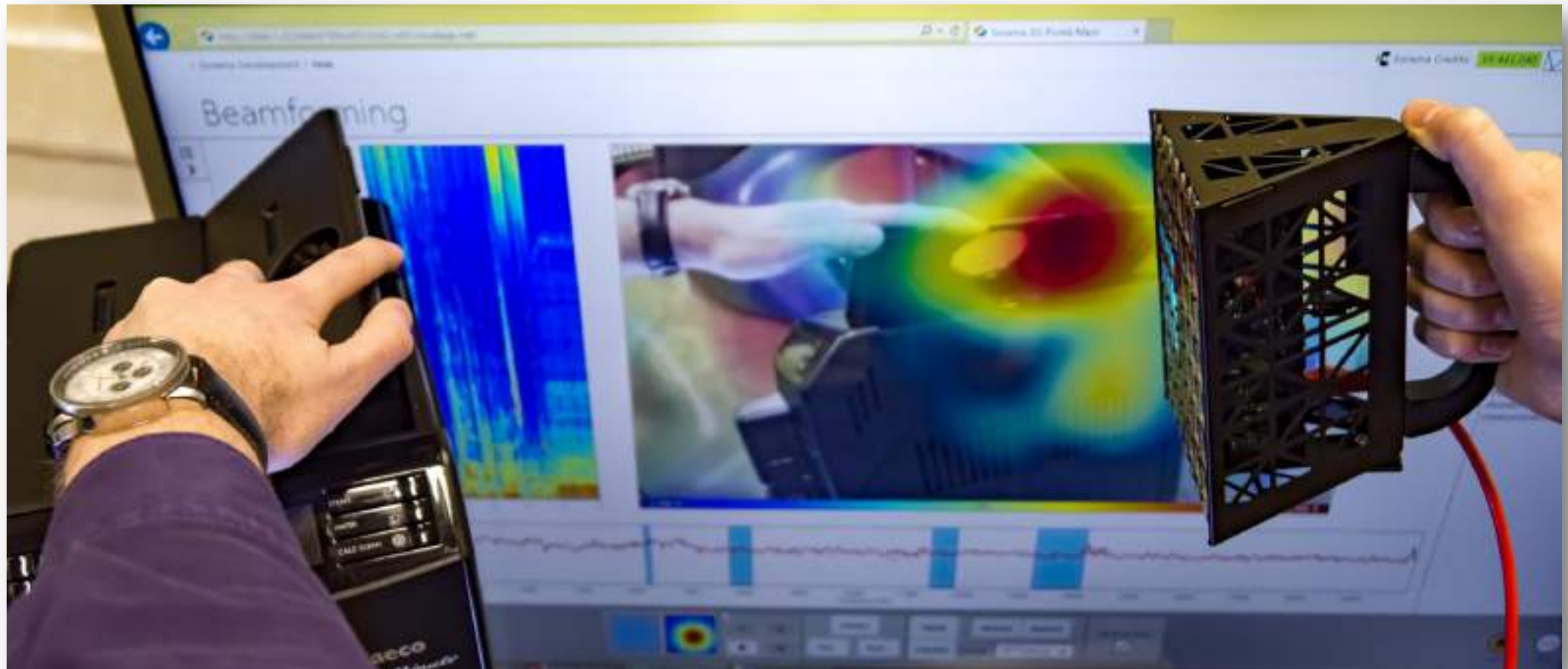
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終了しました

# SGP Fellow 's Success Story



- Offers solutions in the areas of optimization and design of sound and vibrations for product developers, construction, engineering and consultancy companies.
- Sets up **Certified partnerships** with acoustics companies in Taiwan. Also has over **10 customers** (including Giant, Advantech, Compal, NTUST, etc) and 50+ leads in Taiwan.
- New customers in Japan and China via Taiwan



# How to apply?





# Qualification

01

## Growth stage startups include:

- AI & Big Data
- IoT & Smart Device
- Digital Health
- AR & VR
- Mobility
- Green Tech

02

**Full-time entrepreneurs**

**Product in market with early revenue**

**Funding stage: Series A-B**

**Award records (optional)**

# Application

01

A PowerPoint deck includes:  
management team, value proposition, product or service, marketing strategy, financial plan, and **resources you are looking for in Taiwan/ Asia**

02

A demo video and product photo are strongly preferred for our evaluation

03

Deadline: **Sep. 7**

Online application: <https://lihi.cc/F6NmL/ppt>

# Endorsements by Fellows





We think that Taiwan is an amazing bridge for any entrepreneurs in the world that want to go into mass production or small production with both very good quality. I think we have found something extremely interesting as an entrepreneur, technical, and businesswise.

Jeremie Brabet-Adonajlo & Natanel Partouche  
Co-Founders of Pzartech  
<http://www.pzartech.com/>



We are surprised that Taiwan companies moves really fast and they are committed to help foreign start-ups with great technology and products in their offering. We see a big opportunity to flourish our business in the 10-day program and we also recommend others to participate.

Chris Georgiev & Georgi Kadrev  
Co-Founders of imagga  
<https://imagga.com/>



The program could be enormously valued to any high-tech company, that wants to make partnerships with high-technology companies from Taiwan, whether be the partnerships or access to the Asian's market.

Nick Allott  
CEO of NQM.AI  
[www.nqm.ai](http://www.nqm.ai)



I will certainly encourage other companies thinking about moving into the Asia market. This is the great program to be part of. You get the introduction of the senior levels to all of your potential customers and partners who intend to collaborate with your technology.

Seamus Hatch  
CMO of Invision AI  
[Invision.ai](http://Invision.ai)



It was really a nice chance for us to meet with potential manufacturing companies and investors. Also, we could experience the culture difference between Taiwan and Europe, and explore the business and investment opportunities.

Wojciech Radomski  
CEO Of StethoMe™

<http://www.stethome.com/>



This is a really nice program. We got 1-on-1 meeting with industry experts and manufacturers. They not only gave us advice on how to do business but helping us find the right market. I think Garage+ did a great job on selecting companies that would like to cooperate with start-ups, which is not easy to find.

Philip Michaelides  
Co-Founders of Senic  
<https://www.senic.com/en/>

STARTUP GLOBAL PROGRAM

# Discover Your Partners, Investors, and Markets within 10 Days



Flight ticket



3-month  
working space



10-day  
accommodation



Visit to  
leading manufacturers



Partners, investors,  
1 on 1 meeting



Entrepreneur  
visa

